

COMPANY PROFILE



WE HELP CLIENTS SECURE AND MANAGE TELECOM SERVICES WITH EASE.

With over 25 years of experience and a proven track record of success, Racol Technology Solutions provides innovative solutions to even the toughest telecommunication problems.

We specialize in network diversity, optimization, hosting and disaster recovery services. By working with an established network of over 375 telecom vendors, we help clients afford reliable telecommunication services.

From management of vendors and contract negotiations to oversight of local and global data and voice systems, we are prepared to work with any business structure in addressing telecommunication needs. Networks are fully maintained, beginning with design and implementation, and continuing with support services that treat every business as a top priority.

THE WAY WE WORK

STEP 1

Network Design and Pricing

We have designed national and worldwide networks for over two decades. We can compare multiple telecom vendors to compile the best solution for each requirement.

STEP 2

Vendor Management and Contract/MSA Negotiation

We can manage multiple telecom vendors and negotiate contracts to make sure each project is completed with ease.

STEP 3

On-going Support

We provide on-going support with moves, additions, changes and disconnects to your telecom services.

SERVICES

- Rate Review and Billing Audit
- Inventory Evaluation and Management
- Network Design
- Vendor Management
- Contract/MSA Negotiation
- Project Management
- Staff Augmentation for Projects
- Invoice Simplification and Bill Payment
- On-Going Support with White Glove Service
- Specializing in Telecom Connectivity and Colocation

OUR CERTIFICATIONS

WBE/WOSB Certified
Official Member Forbes Business Council
US Women's Chamber of Commerce
Greater NewYork Chamber of Commerce

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